

UNITED STATES OF AMERICA
BEFORE THE NATIONAL LABOR RELATIONS BOARD
DIVISION OF JUDGES

EUGENE IOVINE, INC.,

and

LOCAL UNION NO. 3, INTERNATIONAL
BROTHERHOOD OF ELECTRICAL
WORKERS, AFL-CIO.

Case Nos.	29-CA-21052
	29-CA-21086
	29-CA-21840-3
	29-CA-21879-1
	29-CA-21879-2
	29-CA-22030

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SUPPLEMENTAL DECISION

STATEMENT OF THE CASE

DAVID I. GOLDMAN, Administrative Law Judge. Pursuant to charges filed by Local Union No. 3, International Brotherhood of Electrical Workers (Union or Local 3)¹ the Board's General Counsel issued a consolidated complaint on February 11, 1998 (GC Exh. 1(e))² and a second

¹Except as noted herein, each charge was filed against Eugene Iovine, Inc. The original charge was filed in Case 29-CA-21052 on May 28, 1997. The charge in Case 29-CA-21086 was filed June 11, 1997. The charge in Case 29-CA-21840-3 was filed March 17, 1998, and the first amended charge in that case filed June 5, 1998. The charge in Case 29-CA-21840-4 was filed against Action Electric Co. on March 19, 1998, the first amended charge in that case filed June 5, 1998, and a request to withdraw the charge was approved by order dated March 14, 2001. The charge was filed in Case 29-CA-1858 against Gilston Electric Co. on March 25, 1998, and the first amended charge in that case filed June 5, 1998. A request to withdraw this charge was approved by order dated March 14, 2001. The charges were filed in Cases 29-CA-21879-1 and 29-CA-21879-2 on April 2, 1998. The charge was filed in Case 29-CA-22030 on May 20, 1998.

²The February 11, 1998 consolidated complaint covered Cases 29-CA-21052 and 29-CA-21086.

consolidated complaint on October 27, 1998. (GC Exh. 1(gg)).³ On September 20, 2001, the cases in the two consolidated complaints were consolidated for trial. (GC Exh. 1(II)).

The consolidated complaints allege that Respondent Eugene Iovine, Inc. (Iovine) laid off employees between December 1997 and May 1998 without providing Local 3—which was the employees' certified bargaining representative—sufficient and timely notice to afford the Union a meaningful opportunity to bargain with Iovine over the layoffs. This occurred notwithstanding that Local 3 and the employer bargaining association representing Respondent were engaged in collective-bargaining negotiations regarding Respondent's employees. Iovine's conduct is alleged to be violative of Section 8(a)(1) and (5) of the National Labor Relations Act (the Act). Respondent denies any violation of the Act.

This case was tried in Brooklyn, New York, on February 21, 2002, before Administrative Law Judge Howard Edelman. Judge Edelman issued his decision on April 17, 2002. On May 31, 2006, the Board remanded this case to the chief administrative law judge for reassignment to a different administrative law judge with the instruction to "review the record and issue a reasoned decision." *Eugene Iovine, Inc.*, 347 NLRB No. 23 (2006). On June 8, 2006, Chief Administrative Law Judge Robert A. Giannasi reassigned this case to me pursuant to the Board's remand. On the entire record and after considering the briefs filed by General Counsel and Respondent, I make the following

FINDINGS OF FACT

I. Jurisdiction

Iovine, a corporation, provides electrical contracting services to other business firms and government entities at jobsites in the New York City area. Its principal place of business is in Farmingdale, New York. From there Iovine annually performs services in excess of \$50,000 for various enterprises located in the State of New York, each of which, in turn, is directly engaged in interstate commerce. I find that Respondent is an employer engaged in commerce within the meaning of Section 2(2), (6), and (7) of the Act. Respondent admits and I further find that the Union is a labor organization within the meaning of Section 2(5) of the Act.

II. Unfair Labor Practices

A. Facts

Respondent performs electrical contracting primarily on public works projects within New York City. At all materials times Iovine has been a member of an employers' bargaining association known as the United Electrical Contractors Association or United Construction Contractors Association (the Association). The Association represents Iovine in collective bargaining with the Union representing Respondent's (and other Association-members) bargaining unit employees.

³The October 27, 1998 consolidated complaint covered Cases 29-CA-21858, 29-CA-21840-3, 29-CA-21879-1, 29-CA-21879-2, 29-CA-22030, and 29-CA-21840-4. Subsequently, by order dated March 14, 2001, a request to withdraw the charges in Cases 29-CA-21858 and 29-CA-21840-4 was approved and these cases were severed from this consolidated complaint. As a result of the severing of these cases, Respondents Gilston Electrical and Action Electrical were no longer respondents in this proceeding.

In approximately 1971, Iovine, along with and as a member of the Association, entered into a collective-bargaining contract with Local 363 of the International Brotherhood of Teamsters (Local 363). Local 363 represented Iovine bargaining unit employees for many years thereafter and was signatory to a succession of collective-bargaining agreements with the Association covering, among others, Iovine employees. Pursuant to those contracts, Iovine and Local 363 had an understanding that the layoff of employees did not require Iovine to notify Local 363 or to bargain over the decision to lay off employees, or over the effects of the layoff. The agreement with Local 363 was that in layoff situations Iovine's only notification obligation was to notify the benefit funds covering the laid-off employee. Iovine would do this by sending a card (e.g., Resp. Exh. 1) to the administrator of the Local 363 funds, which included a health and welfare fund, an annuity fund, a pension fund, and an education fund. At no time during the years that it represented Iovine employees did Local 363 ever request bargaining over layoffs.

After an October 18, 1989 election, Charging Party Local 3 was certified on February 23, 1993, as the collective-bargaining representative of the bargaining unit employees of the Association's member employers, including Iovine. The bargaining unit consisted of:

All electricians, electrical maintenance mechanics, helpers, apprentices and trainees employed in the electrical field employed by the employer-members of [the Association], but excluding all office clerical employees, guards and supervisors defined in the Act.

The Association unsuccessfully challenged this certification and bargaining for a labor agreement commenced in October 1994. As of the date of the hearing in this case, no collective-bargaining agreement had been reached between the parties.

In December 1996 through May 1998 Respondent unilaterally laid off certain bargaining unit employees. On December 6, 1996, Respondent laid off employee William Alleyne. On January 3, 1997, Respondent laid off employee Hugh Oakley. Iovine did not provide the Union with notice (before or after the fact) of these layoffs. However, consistent with its practice maintained during its contractual relationship with the predecessor union Local 363, Iovine notified the Local 363 funds still applicable to and covering Oakley and Alleyne.

On December 19, 1997, Respondent laid off employee Leslie Thomas. Respondent concedes (R. Br. at 5, fn. 3) that no notice of Thomas' layoff was ever provided to the Union. Subsequently, the Union learned of the layoff and on March 30, 1998, requested that Iovine meet to bargain regarding this layoff. (GC Exh. 25).

In the months after Alleyne and Oakley were laid off, charges were filed over the layoffs and Iovine learned that the Board's Regional Director intended to issue a complaint based on the charges. Without intending to prejudice its position that it had "no obligation to notify [the Union] concerning layoffs" (see, e.g., GC Exhs. 4, 8, 9 15, 17, 19, 21, 24), Respondent altered its practice and began to provide notice of the layoffs to the Union after or in some cases as it laid off an employee. Thus, by letter dated January 12, 1998, Respondent (through counsel) advised the Union that employees Anthony Longo and Charlie Sarullo had been laid off the evening of January 9, 1998. By letter dated January 20, 1998, Respondent (through counsel) advised the Union that employees John Betancourt, Peter Capasso, Mike Matone, Wayne Munyon, Phil Spannagel, Greg Stafford, Lenford Anderson, Salvatore DePetro and Clifford Pelzer had been laid off on January 16, 1998. By letter dated January 23, 1998, Respondent (through the Association) advised the Union that it had laid off employees William Grady, Gary Schulz, and Ed Wellington on January 23, 1998. On January 26, 1998, Respondent (through the Association) advised the Union that on January 16, 1998, it had laid off employees Allen Tu,

Jose LaSalle, Edward Shane, Louis Cordero, and Ararson Medrano. By letter dated February 25, 1998, Respondent (through the Association) advised the Union that on February 20, 1998, it had laid off employee Phil Nola. By letter dated March 16, 1998, Respondent (through the Association) advised the Union that on March 13, 1998, it had laid off employee Mario Thalassinios. On March 27, 1998, Respondent (through the Association) advised the Union that on March 27, 1998, it had laid off employees Glen Lillibridge and Richard Zeller. In a separate letter also dated March 27, 1998, Respondent notified the Union that on March 27, 1998, it had laid off employees Robert Lock, Mike Matone, Russell Sausa, John Siano, and Phil Spannagel. By letter dated May 19, 1998, Respondent advised the Union that on May 15, 1998, it had laid off employee Derrick Robinson.

In response to the layoff notices sent by Respondent, Local 3 requested bargaining regarding the layoffs and made information requests. (GC Exhs. 3, 6, 7, 16, 18, 20, 22, 25). Respondent's president, Eugene Iovine, testified that he understood that Local 3 wanted to bargain over the decision to lay off employees. (Tr. 89–90).

Eugene Iovine testified that in the construction industry layoffs may be economically warranted for a number of reasons that develop on short notice. For instance, this can happen when employees are working outside and inclement weather delays a job. In addition, Mr. Iovine described Respondent's electrical contracting work as a "following trade" which, he explained, was a trade that could begin its work on a project only once other trades, such as carpenters, plumbers, and HVAC workers had completed or reached certain stages in their work on a project. If the other trades failed to complete their work on schedule that could mean that Respondent would not have work available as scheduled and Respondent might look to lay off employees. Iovine also described a problem that could arise if the New York City transit authority, a frequent project owner, did not supply flagmen or work trains as scheduled. In that case, Respondent could not perform its scheduled work and that might warrant layoffs.

The decision to lay off employees is made by the foreman on the job. As Respondent's counsel explained, "there are a whole lot of factors that go into what causes layoffs at a construction site." (Tr. 39). Generally, if employees arrive at work and find that a scheduled job is not ready, the foreman keeps the employees for the day and finds something for them to do until the job is ready. Based on the circumstances, the foreman will decide "whether they were coming back the next day, or the next week or whatever." (Tr. 94). When jobs are temporarily shut down, sending employees to other worksites is a common alternative to layoffs.⁴ If it appears that the scheduled job will not be ready for "any period of time," and there is no other work for employees, "the foreman would say, hey, they're not going to be back, I don't need them" and the foreman would call the office and initiate a layoff. (Tr. 86–87, 94). Eugene Iovine could not recall the specific reasons for any of the layoffs at issue in this case, but he agreed that they occurred because work was unavailable for one of the reasons described in his testimony. (Tr. 84–85).

III. Discussion and Analysis

The general outline of the relevant law is well-settled. During negotiations for a collective-bargaining agreement an employer may not make unilateral changes in mandatory subjects of bargaining without first bargaining to a valid impasse. *NLRB v. Katz*, 369 U.S. 736 (1962). While negotiations for a collective-bargaining agreement are ongoing "an employer's obligation to refrain from unilateral changes extends beyond the mere duty to give notice and an

⁴Eugene Iovine, Inc., 328 NLRB 294, 296, 297 (1999).

opportunity to bargain; it encompasses a duty to refrain from implementation at all, unless and until an overall impasse has been reached on bargaining for the agreement as a whole." *Bottom Line Enterprises*, 302 NLRB 373, 374 (1991) (footnote omitted), enfd. mem. 15 F.3d 1087 (9th Cir. 1994). "A bargaining impasse occurs when good-faith negotiations have exhausted the prospects of reaching an agreement. Good faith bargaining requires timely notice and meaningful opportunity to bargain regarding the employer's proposed change, as no genuine bargaining can be conducted where the decision has already been made and implemented. Thus, no impasse is possible where an employer presents the union with a 'fait accompli' as to a matter over which bargaining to impasse is required." *Dorsey Trailers, Inc.*, 327 NLRB 835, 858 (1999) (citations omitted), enfd. granted in part and denied in part, 233 F.3d 831 (4th Cir. 2000). Even when negotiations for a new collective-bargaining agreement are not in progress, an employer must give a union notice of an intended change sufficiently in advance to permit an opportunity to bargain meaningfully about the change. *Bottom Line Enterprises*, supra; *Ciba-Geigy Pharmaceutical Division*, 264 NLRB 1013, 1017 (1982) ("To be timely, the notice must be given sufficiently in advance of the actual implementation of the change to allow a reasonable opportunity to bargain. However, if the notice is too short a time before implementation or because the employer has no intention of changing its mind, then the notice is nothing more than a fait accompli"), enfd. 722 F.2d 1120 (3d. Cir. 1983). In sum, "an employer must at least inform the union of its proposed actions under circumstances which afford a reasonable opportunity for counterarguments or proposals." *Pontiac Osteopathic Hospital*, 336 NLRB 1021, 1023 (2001), quoting *NLRB v. Citizens Hotel Co.*, 326 F.2d 501, 505 (5th Cir. 1964). *Toma Metals, Inc.*, 342 NLRB 787, 787 fn. 1 (2004) (announcement of layoffs on day they occurred does not satisfy duty to provide notice and opportunity to bargain).

The decision to lay off employees for economic reasons is a mandatory subject of bargaining, and therefore subject to the requirement of timely advance noticed required by the Act for good-faith bargaining to impasse. *McClain E-Z Pack, Inc.*, 342 NLRB 337 (2004) ("Decisions to conduct economically motivated layoffs are mandatory subjects of bargaining"); *Toma Metals, Inc.*, supra; *Tri-Tech, Services*, 340 NLRB 894, 895 (2003) ("It is well established that the layoff of unit employees is a change in terms and conditions of employment over which an employer must bargain"); *Ebenezer Rail Car Services*, 333 NLRB 167 (2001). As the Seventh Circuit has explained, "Layoffs are not a management prerogative. They are a mandatory subject of collective bargaining. Until the modalities of layoff are established in the agreement, a company that wants to lay off employees must bargain over the matter with the union." *NLRB v. Advertisers Mfg., Co.*, 823 F.2d 1086, 1090 (7th Cir. 1987), enfg. in relevant part *Advertisers Mfg. Co.*, 280 NLRB 1185 (1986).

The effects of a layoff are also a mandatory subject of bargaining, largely without regard to the cause for the layoff. As with decisional bargaining, effects bargaining also requires an employer to provide the union with notice of layoffs before they occur in order to satisfy the employer's duty to bargain over the effects of the layoffs. *Kajima Engineering & Construction*, 331 NLRB 1604, 1620 (2000); *Geiger Ready-Mix Co. of Kansas City*, 315 NLRB 1021, 1021 fn. 8 (1994), enfd. 87 F.3d 1363 (D.C. Cir. 1996). The duty to bargain over the decision to lay off employees includes the duty to bargain over the effects of the layoffs. *Toma Metals*, supra, citing *Clements Wire*, 257 NLRB 1058, 1059 (1981).

Here, Respondent was engaged in collective bargaining with the Union for a new contract, but, not only did Respondent unilaterally implement layoffs without reaching an overall bargaining impasse, it did not provide the Union with notice of the layoffs sufficient to permit "a reasonable opportunity for counterarguments or proposals" prior to implementation. With regard to the layoffs of Alleyne (December 6, 1996), Oakley (January 3, 1997), and Thomas (December 19, 1997), Respondent admits that it did not provide any notice to the Union. As to

the subsequent layoffs on January 9, 1998 (Longo and Sarullo), January 16, 1998 (Betancourt, Capasso, Matone, Munyon, Spannagel, Stafford, Anderson, DePetro, Pelzer, Tu, LaSalle, Shane, Cordero, and Medrano), January 23 (Grady, Schulz, and Wellington), February 20, 1998 (Nola), March 13, 1998 (Thalassinos), March 27, 1998 (Lillibridge, Zeller, Lock, Matone, Sausa, Siano, and Spannagel), and May 15, 1998 (Robinson), the evidence shows, and I find that notice was provided to the Union (by Respondent or by the Association on its behalf) after the layoffs or in some cases the day that the layoffs occurred. Pursuant to the authorities discussed supra, it is clear that even at its best, Respondent's faxing of a notice to the Union the day that it laid off employees did not provide the Union with an opportunity for meaningful bargaining over the layoff decision or the effects of the layoff.

Respondent's Defenses

Iovine does not dispute the general applicability of the cited principles. However, Iovine contends that under the circumstances presented here, its conduct is not violative of the Act.

1. Respondent contends that it had no duty to bargain with Local 3 over the layoffs because its conduct was a continuation of the status quo undertaken pursuant to a longstanding past practice that it is privileged (and presumably Iovine believes it is *required*) to continue until changed through collective bargaining. Respondent argues, very broadly, that "employer responses to economic conditions do not constitute a violation if consistent with past practice." Iovine relies on Board cases holding that, while a unilateral change in conditions of employment during negotiations is a violation of the Act, a "unilateral change made pursuant to a longstanding practice is essentially a continuation of the status quo—not a violation of Section 8(a)(5)." *The Courier Journal*, 342 NLRB 1093, 1094 (2004). In this regard, Respondent points out that from 1971 until Local 3 replaced Local 363 as the Iovine employees' collective-bargaining representative, the agreement and practice with Local 363 was that Iovine did not have to notify Local 363 or to bargain over layoffs.⁵

A difficulty with this argument is that if Respondent has shown such a past practice with Local 363, it has not shown one with Local 3, which is the union that has been the Iovine employees' certified collective-bargaining representative since February 1993, and recognized as such by Iovine since October 1994. In an earlier case involving these parties, *Eugene Iovine, Inc.*, 328 NLRB 294 (1999), *enfd.* 1 Fed. Appx. 8 (2d Cir. 20001), the parties stipulated that Respondent's collective-bargaining relationship with Local 363 ended in 1992. 328 NLRB at 296. Respondent points out that there is no evidence that Local 3 ever requested bargaining over layoffs prior to filing the charges in the instant cases, but, in fairness, there is no evidence that it needed to and the record is devoid of evidence from which a past practice regarding layoffs *with Local 3* can be established.⁶ The layoffs at issue in this case occurred December 1996 through May 1998. Thus, Iovine relies upon a past practice, the evidence of which is non-existent for the 2 years after its recognition of Local 3, for the 3½ years since Local 3's certification, for 4 years since its collective-bargaining relationship ended with Local 363 (not to

⁵Although not expressly delineated, Iovine's contention that its practice was (and current obligation is) to provide no notice to the employees' union regarding layoffs indicates that its claim is that it is not obligated to engage in either decisional or effects bargaining over layoffs.

⁶I note that a past practice defense to an allegation of unlawful unilateral change is an affirmative defense as to which the respondent bears the burden of proof. *Eugene Iovine, Inc.*, 328 NLRB at 294, fn. 2.

mention the 5 years since Local 3's selection by the bargaining unit employees). A past practice is not part of the "status quo" because it happened in the past, lay dormant, and an employer seeks to revive it to privilege unilateral changes undertaken years later.

5 Apart from the failure in this case to show a past practice with Local 3, there is the question of whether a past practice based on acquiescence of a predecessor union can be relied upon to impose unilateral changes on a new union. In *The Courier Journal*, supra, the Board reaffirmed that a unionized employer's past practice of unilateral changes may constitute part of the status quo, and therefore an exception to the duty to bargain over unilateral changes. 10 However, in doing so, the Board distinguished the situation of a past practice established with the acquiescence of a predecessor union. The distinction drawn by the Board in this regard is all the more striking because the Board referenced *this Respondent and this bargaining unit* in making the point. In *The Courier Journal*, the Board held that an employer's 10-year practice, with the acquiescence of the union, of regularly making unilateral changes in employees' health 15 care program to mirror changes made to the program covering nonunit employees, privileged the employer to continue this practice until the parties bargained to impasse over the subject. 328 NLRB at 1094. In reaching its conclusion, the Board explained that [t]he significant aspect of this case is that the Union acquiesced in [the] past practice," and on this basis distinguished *Eugene Iovine, Inc.*, 328 NLRB 294 (1999), because in

20 "that case, the past practice of acquiescence was under a different union. Thus, the current union never acquiesced in unilateral changes. Similarly, *NLRB v. Katz*, supra, holds that a newly certified union is not bound to the employer's wholly discretionary pay increases prior to certification."

25 342 NLRB at 1094. See also, *Eugene Iovine*, 328 NLRB at 296.

Thus, looking to the very situation at issue here, the Board in *The Louisville Courier* cabined application of the past practice doctrine to justify unilateral action by distinguishing 30 situations where the past practice is based on the acquiescence of a prior union but the "current union never acquiesced in unilateral changes."⁷

This result makes sense. While the Board in *The Courier Journal* explained that the past practice exception "is not grounded in waiver," the Board held that "*the* significant aspect of this 35 case is that the Union acquiesced" in the past practice. (emphasis added). Acquiescence necessarily requires a conscience decision by the union to permit the employer action. As explained in *The Courier Journal*, this emphasis on acquiescence necessarily precludes

40 ⁷See also, *Crittenton Hospital*, 342 NLRB 686, 692 (2004) ("even if the Respondent had, in the past, changed the RN's dress code without notifying or consulting with [the previous union], a fact not established here, it was not at liberty, once [the new union] became certified as the RN's new bargaining representative, to continue acting unilaterally regarding changes in RN's dress code or, for that matter, as to any other term and condition of the RN's employment"); *Porta-King Building Systems*, 310 NLRB 539, 543 (1993) (20-year practice of unilateral changes 45 with union does not justify unilateral changes at relocated facility represented by same union as this "is not distinguishable from cases where an employer has claimed the existence of an established past practice in the absence of any prior union relationship"), enfd. 14 F.3d 1258 (1994) ("As the ALJ observed, 'what the Union did at some other plant at another time as a representative of [different] employees in an altogether different unit obviously cannot be 50 binding on this new unit and the labor organization these employees have chosen to represent them'" (court's bracketing).

application of a past practice based on a prior union's acquiescence to permit unilateral changes over the objection of a newly certified union. A union newly arrived on the scene cannot be said to have acquiesced, agreed, or in any way condoned practices permitted by a prior union. Indeed, in many cases employee dissatisfaction with the predecessor union and its practices with the employer may have led to certification of the new union. Assuming, arguendo that Iovine had a past practice that would have privileged unilateral action to lay off employees with Local 363, that past practice cannot privilege the continuation of the practice with the currently certified bargaining representative.⁸

Iovine cites one case, *University of Pittsburgh Medical Center*, 325 NLRB 443 (1998), enfd. mem. 182 F.3d 904 (3d Cir. 1999), involving an employer's defense to a unilateral change allegation that was based on a past practice developed with a predecessor union. However, in that case the Board rejected the employer's defense. Iovine cites the Board's finding that even after a new union was certified, supervisors hired in the past—with the agreement of a predecessor union—to perform jobs that included bargaining unit work could continue to perform their jobs as they had for many years. However, the practice of performing work that had been removed long ago from the bargaining unit was not an issue in the case. The Board distinguished that practice from the issue that was in dispute: the Board found that the employer could not "remove more bargaining unit work from the unit by creating new supervisory positions to perform such work without bargaining with the Charging Party." In other words, the maintenance of daily work assignments by supervisors and employees based on a removal of bargaining unit work that occurred many years ago was not alleged by the General Counsel to be a new unilateral change in terms and conditions of employment. However, the attempt to add more supervisors to perform more bargaining unit work (of exactly the same type already performed by the previously hired supervisors) was a new unlawful unilateral change, just as in the instant case, each additional layoff constitutes a new unilateral change for the formerly working but now laid off employee. Thus, *University of Pittsburgh Medical Center* is consistent with the proposition in *The Courier Journal* that once a new union is certified prospective unilateral changes cannot be privileged based on practices developed with a prior union.⁹

⁸I note Member Schaumber's observation in *Larry Geweke Ford*, 348 NLRB No. 78, fn. 1 (2005) that "prior acquiescence of the charging party union is not invariably a requisite element in the past practice analysis." That observation does not, however, conflict with the distinction with *Eugene Iovine, Inc.* drawn in *The Courier Journal*, a distinction that precludes an employer from relying on a practice based on a predecessor union's acquiescence to impose unilateral changes on mandatory subjects over the objection of a new union.

⁹Iovine cites three cases where the Board or an administrative law judge agreed that a previously nonunion employer could continue unilateral practices once a union was selected by employees. The cases are all distinguishable because they are not based on the acquiescence of a predecessor union. They are also distinguishable on their facts, or are without precedential value. Iovine cites *Kal-Die Casting Corp.*, 221 NLRB 1068 (1975), where the Board, without elaboration, permitted unilateral "routine production scheduling and adjustments relating to diminishing hours of work" based on a past practice developed prior to unionization, but in that case the Board relied upon the fact that no evidence shows "that the Union at any time attempted to broach these issues with Respondent," which is not the case here. Nor are the layoffs here routine. Respondent cites *Matheson Fast Freight, Inc.*, 297 NLRB 63, 76 (1989) in which the judge found that changes to the starting time of truckdrivers were not a violation, but the Board expressly adopted this finding "pro forma" in "the absence of exceptions," thus negating any precedential value of the finding. *ESI, Inc.*, 296 NLRB 1319 fn. 3 (1989). Respondent cites *Advertisers Mfg. Co.*, 280 NLRB 1185, 1997 (1986), enfd. 823 F.2d 1086 (7th

Continued

Finally, even without the barrier to Respondent's past practice argument posed by the interposition of a new union, it would be inappropriate under the circumstances to find that its layoffs were a past practice that could be implemented without bargaining. In *NLRB v. Katz*, the Supreme Court rejected the employer's past practice defense to unlawful unilateral implementation of wage raises despite the "the fact that the [] raises were in line with the company's long-standing practice of granting quarterly or semiannual merit reviews—in effect, were a mere continuation of the status quo." The Court reached its conclusion because "the raises here in question were in no sense automatic, but were informed by a large measure of discretion." 369 U.S. at 746. The Board's approach to past practice contentions turns on this very point. As explained in *Our Lady of Lourdes Health Center*, 306 NLRB 337, 339–340 (1992), in reasoning the Board has called "controlling"¹⁰:

Whether a change is a permissible continuation of the status quo turns on the degree of discretion involved. Thus, in *NLRB v. Katz*, supra at 369 U.S. at 746, the Supreme Court concluded that certain so-called merit raises were unlawful because they were not "automatic raises to which the employer had already committed himself, . . . but were informed by a large measure of discretion." The Court added, at 746–47:

There simply is no way in such case for a union to know whether or not there has been a substantial departure from past practice, and therefore the union may properly insist that the company negotiate as to the procedures and criteria for determining such increases.

Similarly, in *Garment Workers v. Local 512 v. NLRB*, [795 F.2d 705, 711 (1986)], the 9th Circuit rejected an employer's contention that certain layoffs were lawful

Cir. 1987), however, the Board rejected Respondent's similar reliance upon that case in *Eugene Iovine, Inc.*, supra at 296–297. In *Advertisers Mfg.*, among a "raft of unfair labor practices" (823 F.2d at 1087), including findings of numerous unlawful unilateral changes, the administrative law judge dismissed an allegation that the employer unilaterally reduced hours of work during a 1-year period. As the judge pointed out in *Eugene Iovine*, supra, there is no evidence that exceptions to the Board were taken as to the dismissal of this allegation, calling into question its validity as precedent. See *ESI*, supra. Notably in *Advertisers Mfg.* the Board adopted the judge's finding that the employer's unilateral layoff of employees constituted a violation of Sec. 8(a)(5) of the Act. Clearly, the overwhelming weight of case law supports the view that nonunion employers' past practices will not justify unilateral implementation of mandatory subjects of bargaining once a union represents the employees. See e.g. *Essex Valley Visiting Nurses Ass'n*, 343 NLRB No. 92, slip op. at 27 (2004) ("it is well settled that an employer's past practice in effectuating discretionary employment decisions, are no defense to employer's unilateral changes once the Union is certified"); *Mackie Automotive Systems*, 336 NLRB 347, 349 (2001) ("It is well settled that an employer's past practices prior to the certification of a union as the exclusive collective-bargaining representative of the employees do not relieve the employer of the obligation to bargain with the certified union about the subsequent implementation of those practices that entail changes in wages, hours, and other terms and conditions of employment of unit employees"); *Eugene Iovine*, 328 NLRB at 296; *Porta-King Building Systems*, 310 NLRB at 543; *Adair Standish Corp.*, 292 NLRB 890, fn. 1 (1989), enf'd. 912 F.2d 854 (6th Cir. 1990); *Amsterdam Printing & Litho Corp.*, 223 NLRB 370, 372 (1976), enf'd. mem. 95 LRRM (BNA) 3010 (D.C. Cir. 1977).

¹⁰*EIS Brake Parts*, 331 NLRB 1466, 1467 (2000).

because in accordance with established policy. The court noted that economic layoffs "would seem to be inherently discretionary" and that . . . the "long-standing practice" exception suggested in *Katz* placed a heavy burden on the employer to show an absence of employer discretion in determining the size or nature of a unilateral employment change.

Based on the testimony of Respondent's president, it is apparent that the layoffs at issue in this case—while a feature of Respondent's business, and indeed, the construction industry, and based on considerations beyond Respondent's control such as the weather and the progress of other entities in performing assigned work—involve a significant degree of discretion on the part of Respondent's foremen, discretion exercised on an ad hoc basis in each layoff situation. According to the testimony, it is the foremen who assess each situation and determine whether and when to contact Respondent's office to initiate a layoff of employees. Respondent bears the cost of work delays for at least the first day, and pays its employees for showing up for work that day. The foremen then assess whether the delay will likely continue, whether there is other work available, and ultimately, whether a layoff is economically warranted in a particular case. That the prospect of incurring significant costs with no work for employees militate in favor of layoffs—countervailing considerations include having the employees, many of whom are skilled and have the right to seek other work while on layoff, available for upcoming skilled work—makes the decision more not less amenable to collective bargaining. Thus, quite apart from the fact that in this case no past practice with Local 3 can be established, even without that factor I would not find that Respondent's decisions to lay off employees is immune from bargaining. Respondent's argument is essentially no different than that considered and rejected by the Board in *Eugene Iovine, Inc.*, 328 NLRB at 294. with regard to Iovine's claim in that case that it was free to unilaterally reduce employee hours. The Board explained:

[a]s the judge found . . . there was no "reasonable certainty" as to the timing and criteria for a reduction in employee hours; rather, the employer's discretion to decide whether to reduce employee hours "appears to be unlimited." The Board and the courts have consistently held that such discretionary acts are, as stated by the judge, "precisely the type of action over which an employer must bargain with a newly-certified Union."

In this case, each decision to lay off employees requires foremen to exercise similar discretion to determine whether a layoff is warranted. It is precisely the type of employer action to which the statutory duty to bargain applies.¹¹

¹¹The record does not reveal whether Iovine's layoff practice with Local 363 was based only on contractual agreements between the parties, or also on continuation of the practice during hiatus periods between contracts. In *The Courier Journal* the practice of unilaterally implementing health insurance program changes was maintained consistently during hiatus periods between contracts and thus without regard to whether a contract waiving the right to bargain over the practice was in effect. Given my rejection of Iovine's past practice defense on other grounds, I do not reach the issue of whether a past practice defense requires a showing that the practice continued after expiration (or in the absence) of labor agreements and therefore in the absence of a contractual waiver. See, *The Register-Guard*, 339 NLRB 353, 356 (2003) (employer's past changes, "implemented under a contractual provision that has since expired, do not establish a past practice allowing the [employer] to implement [without bargaining]").

2. Respondent also contends that its policy of unilaterally laying off employees does not violate the Act because the layoffs are based on “compelling economic considerations” that exempt Respondent from the duty to bargain over layoffs.

Respondent’s argument, which would appear to apply generally to the construction industry, is founded on the recognition in Board cases such as *RBE Electronics*, 320 NLRB 80 (1995) and *Bottom Line Enterprises*, 302 NLRB 373 (1991) that “there are certain compelling economic considerations that the Board has long recognized as excusing bargaining entirely about certain matters.” *RBE Electronics*, supra at 81. Respondent bears a “heavy burden”¹² in making this defense, as “[t]he Board has limited its definition of these considerations to ‘extraordinary events which are an unforeseen occurrence, having a major economic effect [requiring] the company to take immediate action.’” *RBE Electronics*, supra at 81, quoting *Hankins Lumber Co.*, 316 NLRB 837, 838 (1995) (Board’s bracketing) (internal quotations omitted). “Absent a dire financial emergency, the Board has held that economic events such as loss of significant accounts or contracts, operation at a competitive disadvantage, or supply shortages do not justify unilateral action.” *RBE Electronics*, supra at 81 (footnotes omitted).

lovine attempts to jettison the duty to bargain over layoffs based on the fact, discussed supra, that in the construction industry the ability to perform work is subject to unpredictable events such as inclement weather, the failure of other contractors to timely perform their portion of a construction project, and the unexpected lack of support services. Because of the obvious cost to the employer of paying employees for “just hanging around” (Tr. 70), Respondent’s foremen will order a layoff of employees if the delay and lack of other work make the layoff economically warranted. Notably, the 18-month period spanned by the complaint allegations in this case involve layoffs occurring on a total of 11 days. As discussed, supra, there is no evidence that layoffs occurred at all in the initial years after Local 3 became the bargaining representative, and the stipulated finding in *Eugene Iovine, Inc.*, 328 NLRB at 296, 297, is that reassignment of employees to other jobsites was a common alternative to layoffs. Thus, unanticipated interruptions requiring layoffs are not so common that they are occurring every day, or week, month, or even every year.

Respondent’s argument, which if accepted would vitiate the duty to bargain over layoffs in this case, the construction industry generally, and any other industry where production and work opportunities are subject to occasional interruption, does not satisfy the Board’s requirements as discussed in *RBE Electronics*. See *Mackie Automotive Systems*, 336 NLRB at 349 (“Respondent cites no case in support of its proposition that the reduced demands of an employer’s customer—even its only customer—permit the employer simply to skip bargaining with its employees’ collective-bargaining representative and to unilaterally change its employees’ terms and conditions of employment. Thus, we also agree with the judge that the fact that this unilateral change was prompted by a bona fide scheduling change implemented by [respondent’s sole customer] does not excuse the Respondent from its obligation to bargain with the Union”).

The layoffs that Respondent feels compelled to undertake are, by Respondent’s own description, a predictable characteristic of its work environment. The need for any particular layoff may arise in short order but the general issue can be and is anticipated by Respondent, and is eminently suitable to collective bargaining. It is not unreasonable to expect Respondent to bargain in advance for an arrangement that deals generally with Respondent’s obligations

¹²*Broadway Volkswagen*, 342 NLRB 1244, 1257 (2004); *RBE Electronics*, supra at 81, citing *Our Lady of Lourdes Health Center*, 306 at 340 fn. 8.

when laying off employees. And even the specific layoffs, which are undertaken at a foremen's discretion, could be delayed for at least some period of time while Respondent notifies and offers the Union an opportunity to bargain to impasse over the subject. In this regard, I believe that under the circumstances of this case, the layoffs at issue would fit within the situation the Board described in *RBE Electronics*, supra at 82, where an employer faced with economic exigencies that cannot await the achievement of a collective-bargaining agreement or an overall bargaining impasse, may satisfy its statutory obligation by providing the union with adequate notice and an opportunity to bargain. Once it does so, the employer can act unilaterally if the union fails to act promptly to request bargaining or the parties reach good-faith impasse, and the Board has recognized that under such circumstances the bargaining need not be protracted. *Id.* This exception to the general duty to reach agreement on a new collective-bargaining agreement or overall impasse before implementing changes addresses Respondent's concerns over unexpected interruptions of work. But in this case, Respondent does not claim to (and cannot) rely on this limited exception to the general duty to bargain as it did not provide the Union with notice of the layoffs in time to permit discussion and counterproposals prior to the implementation of the layoffs. *Eugene Iovine*, supra at 297.

Notably, the expense to Respondent of delaying layoffs so that bargaining could occur is described by Respondent as an expense in wages and benefits, subjects, of course, that are central to the duty to bargain. A union that could not accommodate an employer's legitimate economically motivated desire to order sudden layoffs might find that the added cost to the employer would one day be incorporated into a proposal for wage and benefit reductions. But—based on first principles—that is not a choice that the Board should make for a union or employer. One can imagine a union being willing to sacrifice wages and benefit premiums to ensure full employment for its members. On the other hand, a union might well (as Local 363 apparently did) seek an agreement that permits the employer flexibility with regard to layoffs in exchange for other bargaining objectives. But it does not comport with Act's indifference toward substantive outcomes of bargaining to remove layoffs from the ambit of collective bargaining because of the added wage and benefit costs that employers may incur from having to take time to bargain over layoffs. Employers and unions can negotiate a solution to this problem as they do in other areas relating to wages, hours, and terms and conditions of employment.

3. Finally, Respondent also contends that, even if it had a duty to notify and bargain with Local 3 regarding its decision to lay off employees, the notice it gave (in those instances where it provided notification) was adequate under the circumstances prevailing in its industry. In other words, Respondent contends that if the circumstances of the construction industry do not exempt it altogether from bargaining over the decision to lay off employees, they permit notification as a *fait accompli*. This argument misconstrues the point of the statutory duty to bargain which, as discussed supra, is thwarted by presentation to the union of a *fait accompli* on the issue to be bargained. Even when the Board requires a union to accommodate economic exigencies faced by an employer and bargain in haste (*RBE*, supra at 82), notice after-the-fact is inadequate. As the Seventh Circuit explained in *Advertisers Mfg.*, supra at 1090:

The rule that requires an employer to negotiate with the union before changing the working conditions in the bargaining unit is intended to prevent the employer from undermining the union by taking steps which suggest to the workers that it is powerless to protect them. . . . Laying off workers works a dramatic change in their working conditions (to say the least), and if the company lays them off without consulting with the union and without having agreed to procedures for layoffs in a collective-bargaining agreement it sends a dramatic signal of the union's impotence.

Acceptance of Respondent's argument would vitiate the duty to bargain and in that sense it is a repackaged version of Respondent's assertion that it has no duty to bargain. I reject the contention that Respondent's duty to bargain over layoffs is limited to a duty to provide the union with a fait accompli for the same reasons I reject its claim that it has no duty to bargain over layoffs.

Respondent has violated Section 8(a)(1) and (5) of the Act, as alleged, by laying off bargaining unit employees without providing advance notice to the Union to afford it a meaningful opportunity to bargain over the layoffs.

CONCLUSIONS OF LAW

1. Respondent is, and has been at all material times, an employer engaged in commerce within the meaning of Section 2(2), (6) and (7) of the Act.

2. The Union is a labor organization within the meaning of Section 2(5) of the Act.

3. At all times since February 23, 1993, the Union has been the certified exclusive collective-bargaining representative, within the meaning of Section 9(a) of the Act, of an appropriate unit of employees, composed of:

All electricians, electrical maintenance mechanics, helpers, apprentices and trainees employed in the electrical field who are employed by employer-members of the United Electrical Contractors Association, a/k/a United Construction Contractors Association, but excluding all office clerical employees, guards and supervisors as defined in the Act.

4. By unilaterally laying off bargaining unit employees without timely notifying the Union and providing a meaningful opportunity to bargain over the decision to lay off employees and the effects of the layoffs, Respondent has engaged in unfair labor practices affecting commerce within the meaning of Section 8(a)(1) and (5) of the Act.

5. The unfair labor practices committed by Respondent affect commerce within the meaning of Section 2(6) and (7) of the Act.

REMEDY

Having found that the Respondent has engaged in certain unfair labor practices, I find that it must be ordered to cease and desist and to take certain affirmative action designed to effectuate the policies of the Act. Respondent shall be ordered to provide advance notice to its employees' bargaining representative of layoffs undertaken for economic reasons, and upon request, to bargain over decisions to lay off employees, and to bargain over the effects of such layoffs, and to the extent it has not already done so, Respondent shall offer the following employees and other similarly situated employees immediate reinstatement to their former jobs or, if those jobs no longer exist, to substantially equivalent positions, without prejudice to their seniority or any other rights or privileges previously enjoyed.

William Alleyne
Hugh Oakley
Leslie Thomas

Anthony Longo
Charlie Sarullo
John Betancourt

Peter Capasso
Mike Matone
Wayne Munyon

Phil Spannagel
 Greg Stafford
 Lenford Anderson
 Salvatore DePetro
 5 Clifford Pelzer
 William Grady
 Gary Schulz
 Ed Wellington

Allen Tu
 Jose LaSalle
 Edward Shane
 Louis Cordero
 Ararson Medrano
 Phil Nola
 Mario Thalassinis
 Glen Lillibridge

Richard Zeller
 Robert Lock
 Mike Matone
 Russell Sausa
 John Siano
 Phil Spannagel
 Derrick Robinson

10 Respondent shall be ordered to make whole these employees and other similarly
 situated employees for any loss of earnings or other benefits they may have suffered by reason
 of the Respondent's unlawful layoff of employees, to the date of reinstatement, in the manner
 prescribed in *Ogle Protection Services*, 183 NLRB 682 (1970), enfd. 444 F.2d 502 (6th Cir.
 1971), plus interest as computed in *New Horizons for the Retarded*, 283 NLRB 1173 (1987).

15 Respondent contends that the remedy in this case for any violation found should be
 analogous to the limited back pay remedy ordered in *Transmarine Navigation Corp.*, 170 NLRB
 389 (1968). However, in cases, such as the instant case, involving a violation of the duty to
 20 bargain over the decision to undertake layoffs, the Board has consistently rejected such
 arguments. *Pan American Grain Co., Inc.* 343 NLRB No. 47 (2004) (rejecting limited
Transmarine remedy for the failure to bargain over the decision to lay off employees and finding
 "that the full backpay and reinstatement remedy is appropriate");¹³ *Plastonics, Inc.*, 312 NLRB
 1045 (1993) ("The traditional and appropriate Board remedy for an unlawful unilateral layoff
 based on legitimate economic concerns includes requiring the payment of full backpay, plus
 25 interest, for the duration of the layoff"); *Lapeer Foundry*, 289 NLRB at 955–956; *Wilen Mfg.*, 321
 NLRB 1094, 1100 (1996). Respondent's argument, essentially that the injury was a delay in
 receiving notice of the layoffs, misconceives the violation. As the Board in *Porta-King Building
 Systems*, 310 NLRB 539–540 (1993) explained,

30 had the Respondent acted lawfully, it would have provided the Union with an
 opportunity to bargain *before* changing employee terms of employment. An offer
 to bargain over layoffs *after* they have occurred is no substitute for such prior
 notice. Once the layoffs have taken place and unit jobs lost, the union's position
 35 has been seriously undermined and it cannot engage in the meaningful
 bargaining that could have occurred if the Respondent had offered to bargain at
 the time the Act required it to do so. Indeed, in cases involving unlawful
 unilateral changes, the Board's normal remedy is to order restoration of the
 status quo ante as a means to ensure meaningful bargaining, and this policy has
 been approved by the Supreme Court. *Fibreboard Paper Products Corp. v.*
 40 *NLRB*, 379 U.S. 203, 216 (1964). Therefore, we find that the Respondent's offer
 to bargain about the layoffs after they occurred is insufficient to "undo the effects
 of [the violation] of the Act," *NLRB v. Seven-Up Bottling Co.*, 344 U.S. 344, 346
 (1953), and does not toll the Respondent's backpay liability. (Board's emphasis).

45 ¹³The First Circuit Court of Appeals remanded the Board's remedial order in *NLRB v. Pan
 American Grain*, 432 F.3d 69 (2005), for reasons not at issue here. The court agreed that a full
 backpay remedy is warranted where the decision to bargain about layoffs is a mandatory
 subject of bargaining, but the court sought further explanation of whether a decision to lay off
 50 employees because of the employer's modernization project was such a mandatory subject. In
 the instant case, Iovine's decision to lay off employees, which was indisputably prompted by
 economic reasons, is a mandatory subject of bargaining.

On these findings of fact and conclusions of law and on the entire record, I issue the following recommended¹⁴

ORDER

The Respondent, Eugene Iovine, Inc., Farmingdale, New York, its officers, agents, successors, and assigns, shall

1. Cease and desist from:

- a. Unilaterally laying off employees for economic reasons in the bargaining unit represented by Local 3, International Brotherhood of Electrical Workers, AFL-CIO, the exclusive representative of the employees, without providing the Union with timely notice and an opportunity to bargain about the decision to lay off employees and the effects of the layoff. The bargaining unit is:

All electricians, electrical maintenance mechanics, helpers, apprentices and trainees employed in the electrical field who are employed by employer-members of the United Electrical Contractors Association, a/k/a United Construction Contractors Association, but excluding all office clerical employees, guards and supervisors as defined in the Act.

- b. In any like or related manner interfering with, restraining or coercing employees in the exercise of rights guaranteed to them by Section 7 of the Act.

2. Take the following affirmative action which is necessary to effectuate the purposes of the Act:

- a. Before implementing any layoff of bargaining unit employees for economic reasons notify and, on request, bargain with Local Union No. 3, International Brotherhood of Electrical Workers, AFL-CIO, as the exclusive collective-bargaining representative of employees in the bargaining unit, over the layoff decision and the effects of the layoff.
- b. Within 14 days from the date of this Order, to the extent that it has not already done so, offer the following employees and other similarly situated employees immediate reinstatement to their former jobs or, if those jobs no longer exist, to substantially equivalent positions, without prejudice to their seniority or any other rights or privileges previously enjoyed:

William Alleyne
Hugh Oakley
Leslie Thomas
Anthony Longo
Charlie Sarullo

John Betancourt
Peter Capasso
Mike Matone
Wayne Munyon
Phil Spannagel

Greg Stafford
Lenford Anderson
Salvatore DePetro
Clifford Pelzer
William Grady

¹⁴If no exceptions are filed as provided by Sec. 102.46 of the Board's Rules and Regulations, the findings, conclusions, and recommended Order shall, as provided in Sec. 102.48 of the Rules, be adopted by the Board and all objections to them shall be deemed waived for all purposes.

Gary Schulz
Ed Wellington
Allen Tu
Jose LaSalle
Edward Shane
Louis Cordero

Ararson Medrano
Phil Nola
Mario Thalassinios
Glen Lillibridge
Richard Zeller
Robert Lock

Mike Matone
Russell Sausa
John Siano
Phil Spannagel
Derrick Robinson

- c. Make whole the unit employees named above in subparagraph 2(b), and other similarly situated employees, for any loss of earnings and other benefits they may have suffered as a result of Respondent's unilateral lay off of employees without providing the Union with timely notice and an opportunity to bargain about the decision to lay off employees, in the manner set forth in the remedy section of the decision.
- d. Preserve and, within 14 days of a request, or such additional time as the Regional Director may allow for good cause shown, provide at a reasonable place designated by the Board or its agents, all payroll records, social security payment records, timecards, personnel records and reports, and all other records, including an electronic copy of such records if stored in electronic form, necessary to analyze the amount of backpay due under the terms of this Order.
- e. Within 14 days after service by the Region, post at its facility in Farmingdale, New York copies of the attached notice marked "Appendix."¹⁵ Copies of the notice, on forms provided by the Regional Director for Region 29, after being signed by the Respondent's authorized representative, shall be posted by the Respondent immediately upon receipt and maintained for 60 consecutive days in conspicuous places including all places where notices to employees are customarily posted. Reasonable steps shall be taken by the Respondent to ensure that the notices are not altered, defaced, or covered by any other material. In the event that, during the pendency of these proceedings, the Respondent has gone out of business or closed the facility involved in these proceedings, the Respondent shall duplicate and mail, at its own expense, a copy of the notice to all current employees and former employees employed by the Respondent at any time since December 1, 1996.
- f. Within 21 days after service by the Region, file with the Regional Director a sworn certification of a responsible official on a form provided by the Region attesting to the steps that the Respondent has taken to comply.

Dated, Washington, D.C., August 31, 2006

David I. Goldman
Administrative Law Judge

¹⁵If this Order is enforced by a judgment of a United States court of appeals, the words in the notice reading "Posted by Order of the National Labor Relations Board" shall read "Posted Pursuant to a Judgment of the United States Court of Appeals Enforcing an Order of the National Labor Relations Board."

JD-66-06
Farmingdale, NY